

FACT BOOK 2018

For the First Nine Months of Fiscal Year Ending December 31, 2018

2019年3月期第3四半期

Akatsuki Corp.

株式会社あかつき本社

1. Financial Highlights
財務ハイライト

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2014/12 nine month	2015/12 nine month	2016/12 nine month	2017/12 nine month	2018/12 nine month
Revenue 営業収益	5,820	6,200	5,391	4,312	22,650	4,758	4,195	3,248	16,219	23,716
Gross profit 純営業収益	5,397	5,436	4,567	3,498	8,834	4,197	3,655	2,554	6,590	7,051
Selling, general and administrative expenses 販売費及び一般管理費	4,181	4,524	4,262	3,957	7,217	3,378	3,307	3,000	5,181	6,336
Operating income 営業利益	1,216	912	305	△458	1,616	819	347	△445	1,408	714
Ordinary income 経常利益	1,618	1,142	490	421	1,786	956	514	432	1,738	408
Extraordinary income 特別利益	101	746	211	979	258	288	207	959	258	183
Extraordinary losses 特別損失	182	41	1,678	578	8	34	1,649	575	1	0
Profit attributable to owners of parent 親会社株主に帰属する当期純利益	1,457	1,727	△1,464	239	1,715	1,137	△1,202	226	1,594	268
Comprehensive Income 包括利益	1,405	1,781	△1,262	1,123	1,347	1,202	△1,023	995	1,166	162
Shareholders equity 自己資本	7,875	9,403	7,637	7,870	10,782	9,403	7,881	7,870	10,072	12,019
Net Assets 純資産	9,181	11,101	9,435	9,027	12,467	11,101	10,223	9,027	11,519	13,442
Total Assets 総資産	25,824	26,994	21,933	27,868	53,498	26,994	24,946	27,868	52,485	56,241
Book value per share (¥) 1株当たり純資産 (円)	559	641	515	517	500	641	532	517	508	399
Earnings per share (¥) 1株当たり当期純利益 (円)	118	120	△99	15	93	80	△82	15	90	10

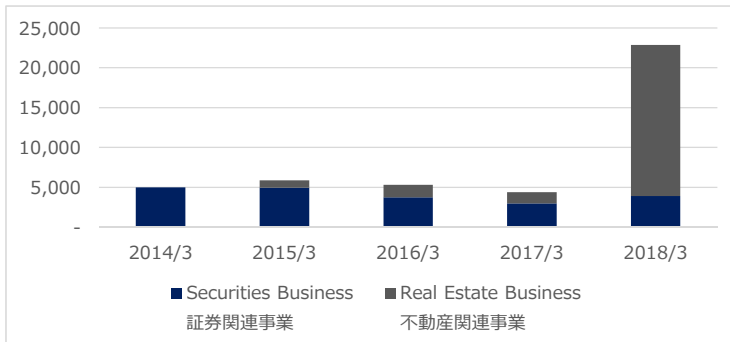
2. Sales and Operating Income by Business Segment
セグメント別の売上高及び営業利益

¥million 百万円

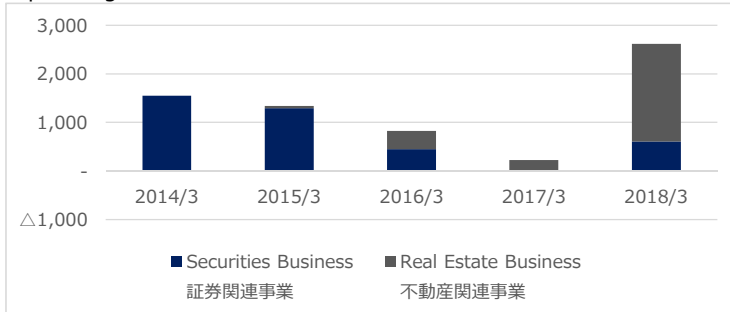
		2014/3	2015/3	2016/3	2017/3	2018/3
		twelve month	twelve month	twelve month	twelve month	twelve month
Securities Business 証券関連事業	Revenue 営業収益	4,991	4,937	3,738	2,974	3,915
	Operating Income 営業利益	1,548	1,293	447	△7	606
Real Estate Business 不動産関連事業	Revenue 営業収益	-	950	1,560	1,422	18,945
	Operating Income 営業利益	-	43	377	222	2,013

2014/12	2015/12	2016/12	2017/12	2018/12
nine month	nine month	nine month	nine month	nine month
3,798	2,989	2,083	3,028	2,672
1,051	445	△108	525	31
729	1,114	1,254	13,373	21,243
58	293	205	1,678	1,554

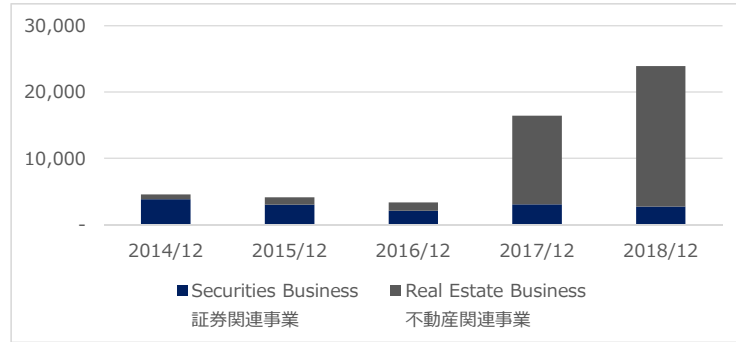
■ twelve month
Revenue 営業収益



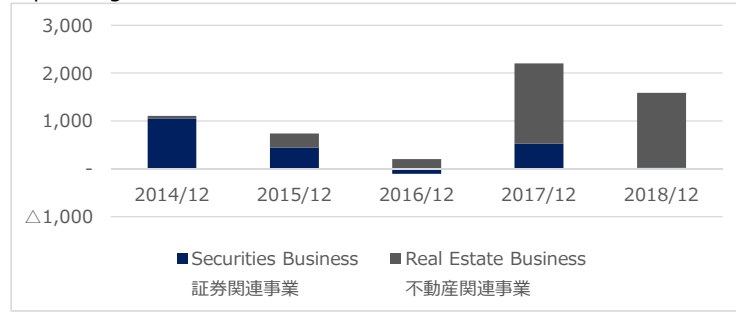
Operating Income 営業利益



■ nine month
Revenue 営業収益



Operating Income 営業利益

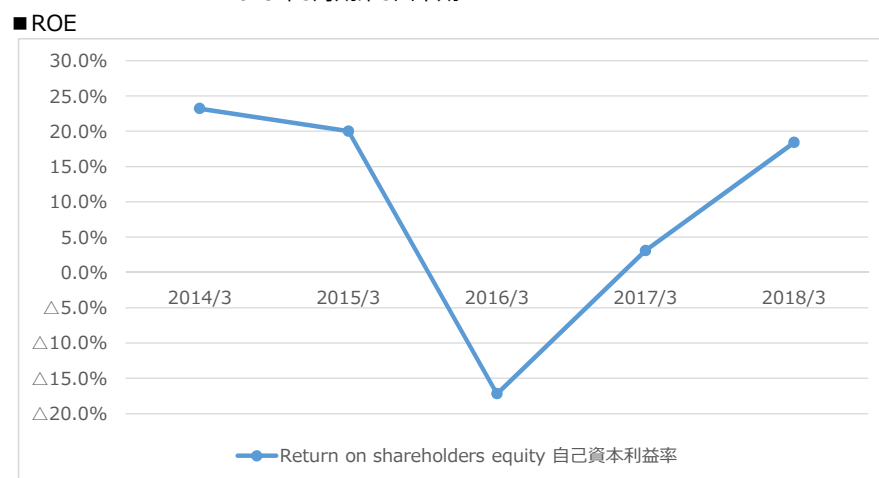


3. Return on shareholders equity
自己資本利益率

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month
Profit attributable to owners of parent 親会社株主に帰属する当期純利益	1,457	1,727	△1,464	239	1,715
Shareholders equity 自己資本	7,875	9,403	7,637	7,870	10,782
Return on shareholders equity 自己資本利益率	23.2%	20.0%	△17.2%	3.1%	18.4%

2019年3月期第3四半期



4. Summary Consolidated Balance sheet
 連結貸借対照表要約

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2018/6 three month	2018/9 six month	2018/12 nine month
Current assets 流動資産	20,598	21,447	18,678	21,050	42,334	43,475	46,802	50,178
Cash and cash equivalents 現金及び預金	3,830	6,035	5,956	6,628	7,908	9,551	13,451	12,255
Trading assets トレーディング商品	939	1,042	964	1,014	1,449	704	625	861
Margin transaction assets 信用取引資産	9,183	7,136	5,649	5,752	5,166	4,561	4,189	3,990
Inventories 販売用不動産	-	-	178	508	21,044	21,822	22,403	26,813
Non-current assets 固定資産	5,206	5,537	3,253	6,817	11,163	11,647	11,211	6,063
Property, plant and equipment 有形固定資産	516	517	426	4,712	7,210	7,659	7,601	2,596
Goodwill のれん	379	472	401	34	2,230	2,178	2,126	2,061
Investment securities 投資有価証券	3,475	3,966	1,335	964	483	441	408	409
Total assets 総資産	25,824	26,994	21,933	27,868	53,498	55,122	58,014	56,241

4. Summary Consolidated Balance sheet
 連結貸借対照表要約

¥million 百万円

	2014/3 twelve month	2015/3 twelve month	2016/3 twelve month	2017/3 twelve month	2018/3 twelve month	2018/6 three month	2018/9 six month	2018/12 nine month
Current liabilities 流動負債	15,767	15,130	11,841	15,345	28,964	29,501	27,108	25,873
Margin transaction liabilities 信用取引負債	5,648	3,025	1,839	4,218	2,052	1,702	1,569	972
Current portion of bonds 短期社債	3,503	4,950	4,000	4,000	4,000	5,000	3,000	3,000
Short-term borrowings 短期借入金	600	-	377	350	13,670	13,931	13,490	12,671
Current portion of long-term borrowings 1年内返済予定の長期借入金	-	-	-	-	465	382	652	910
Current portion of long-term Non-recourse borrowings ノンリコース1年内返済予定の長期借入金	-	-	-	56	101	109	109	109
Income taxes payable 未払法人税等	116	179	71	0	421	81	164	81
Non-current liabilities 固定負債	838	725	619	3,475	12,046	13,296	17,256	16,906
Bonds payable 長期社債	-	-	-	-	1,000	1,000	3,000	3,000
Long-term borrowings 長期借入金	-	-	-	-	6,451	7,079	9,019	8,609
Long-term Non-recourse borrowings ノンリコース長期借入金	-	-	-	2,580	3,354	3,876	3,836	3,809
Total liabilities 負債合計	16,643	15,893	12,497	18,840	41,030	42,817	44,383	42,799
Equity attributable to owners of the Company 株主資本	7,884	9,398	7,613	7,475	10,714	10,614	11,977	12,060
Non-controlling interests 非支配株主持分	1,301	1,694	1,792	1,155	1,663	1,665	1,658	1,402
Net asset 純資産	9,181	11,101	9,435	9,027	12,467	12,305	13,630	13,442
Total liabilities and equity 負債・純資産合計	25,824	26,994	21,933	27,868	53,498	55,122	58,014	56,241

5. Key Statistics(Total Estate Co.)
 主要な経営指標 (株式会社トータルエステート)

Type-A タイプA	Buy vacant family-size units, renovate and sell 賃借人なしの空室中古マンションを購入後、直ちにリノベーションを施し売却するケース
Type-B タイプB	Buy family-size units under lease contract, hold till the tenants move out, renovate and sell 賃借人付の中古マンションを購入後、一定期間賃料収入を得、賃借人退去後にリノベーションを施し売却するケース

For the First Nine Months of Fiscal Year Ending December 31, 2018

			2017/6	2017/9	2017/12	2018/3	2018/6	2018/9	2018/12
			three month	three month	three month	three month	three month	three month	three month
Purchase 仕入	Type-A	units 戸	156	161	166	175	159	147	139
	Type-B	units 戸	29	52	105	51	46	50	54
	total	units 戸	185	213	271	226	205	197	193
Sale 販売		units 戸	114	170	137	147	162	170	176
Inventories 在庫	Type-A	units 戸	356	353	386	421	426	418	398
	Type-B	units 戸	187	233	334	378	416	451	488
	total	units 戸	543	586	720	799	842	869	886